

WE'RE RECRUITING!

We're looking for an enthusiastic and well organised **Client Account Co-Ordinator** to join our Thainstone Specialist Auction Team.

Who we are

Thainstone Specialist Auctions, a division of the ANM Group Ltd, is highly experienced in offering detailed valuations and appraisal services as well as sales of plant & machinery and vehicles across Scotland and the whole of the UK from its offices in Aberdeenshire and the Central Belt.

The role

Working with the Specialist Auction Team, this is a multi-faceted role where you will assist with actively sourcing and canvassing potential clients through various channels as well as developing and maintaining relationships with existing clients to expand and grow our customer base. You will be required to identify and capitalise on sales opportunities as well as understand market trends to develop and drive the business forward.

As part of the role, you will provide assistance to the auctioneers, attend and assist with asset valuations as required and assist with the set-up of external and on-site sales.

This is a real hands-on role with great potential and offers a unique opportunity to join an exciting and dynamic team providing a diverse and varied role with excellent career progression opportunities for the successful candidate.

Skills and experience

The ideal candidate requires:

- excellent communication skills;
- experience of using sales and marketing techniques to grow the business;
- knowledge and interest of vehicles;
- the ability to spot future trends in the industry;
- to be organised and self-motivated.
- is presentable and comfortable in front of clients
- has commercial awareness
- has a willingness to get involved in a variety of tasks
- has the ability to multitask and work as part of a team

A full clean driving licence is essential as some travel will be required.

To apply...

Please contact **Caroline Mackie, HR Manager, ANM Group, Thainstone Centre, Inverurie, Aberdeenshire, AB51 5XZ** or email careers@anmgroup.co.uk